



stratacuity
PROVEN SCIENTIFIC PLACEMENT

Managed Services for High-Growth Biopharmaceutical Companies

Centralize, optimize and scale your
contingent workforce program

We manage your contingent workforce, allowing your business to grow

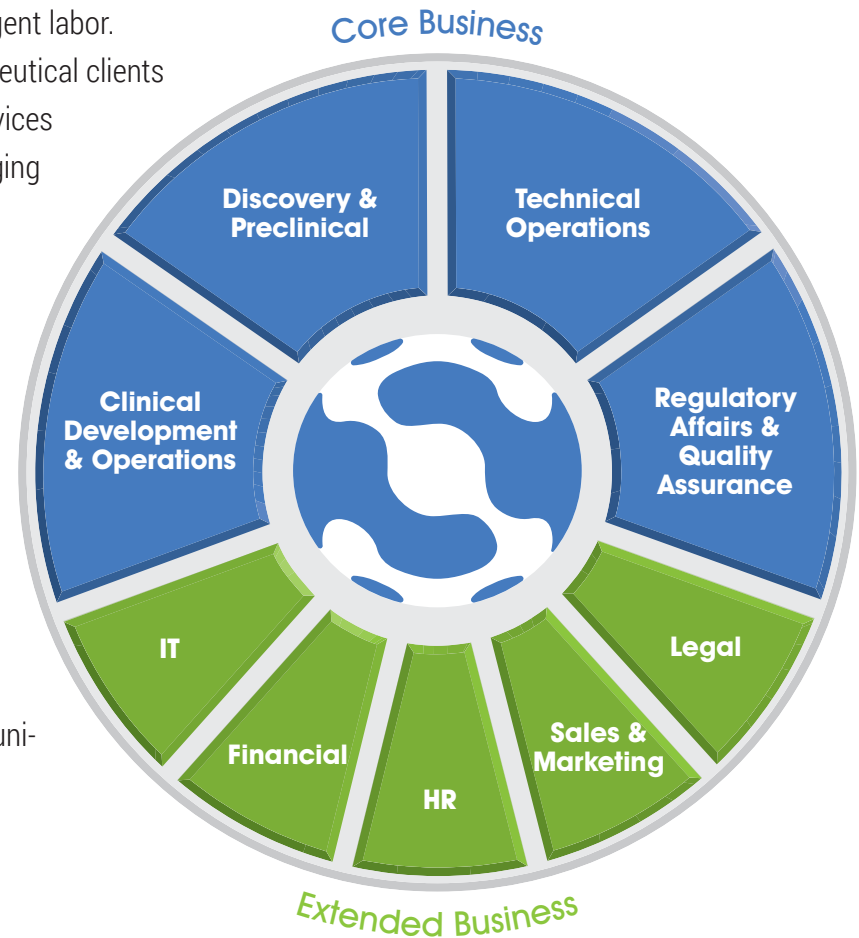
Fast-growing biopharmaceutical companies are increasingly using contingent labor. Whether you call them contractors, consultants or temps, our biopharmaceutical clients depend upon them to grow and thrive. By implementing our Managed Services Program (MSP), you avoid the administrative costs associated with managing several contractors through multiple agencies. Our MSP aligns benefits, mitigates liability and gives you complete visibility into employment costs and hiring metrics.

Stratacuity's MSP efficiently and expertly administers contingent labor recruitment and employment across all skill sets.

Stratacuity's MSP streamlines:

- Sourcing, recruiting and screening exceptional talent
- Managing allied vendors
- Providing streamlined invoices
- Reporting of hiring metrics

A single point-of-contact strengthens accountability and simplifies communication so that you can focus on your mission.



Outsourcing contract workforce management delivers value to your Company

Research shows that MSPs deliver measurable results. On average, companies using Managed Services achieve¹:

- 29% cost **savings**
- 49% **shorter onboarding time**
- 40% greater labor-law **compliance**

Additionally, Stratacuity routinely delivers:

- An 18% **shorter time-to-fill**
- 11% **greater assignment completion**

Our MSP addresses your top concerns:

DECISION MAKER	REQUIREMENTS
Finance	<ul style="list-style-type: none">• Reduced spend• Streamlined invoicing, time collection & expense approval
Human Resources	<ul style="list-style-type: none">• PTO & benefits alignment• Synergistic recruitment branding
Legal	<ul style="list-style-type: none">• Mitigation of risk through contractual compliance
Hiring Manager	<ul style="list-style-type: none">• Higher-quality candidates• Reduced time-to-fill

You won't get these results with just any MSP provider. You need a biotech-industry partner with the sophistication and experience to deliver high-caliber talent.

¹ Aberdeen Group, Contract Labor Management: Superior Workforce Strategies for a Demanding Market, January 2009



5 Reasons to choose Stratacuity's Managed Services

"Stratacuity clearly communicates our science and culture to prospects, to bring us high-quality candidates."

Jeff York, VP of Human Resources, Seres Therapeutics

Reason #1: Biopharmaceutical and staffing expertise translates to faster hiring, lower cost and greater quality

- Stratacuity recruiters apply our Proven Scientific Placement™ process to source and qualify exceptional talent. Much more than resume sorters, they proactively recruit talent and uncover drivers so you'll know what's in our candidates' heads. Our process yields on-target candidates who are excited about your opportunity.
- Our recruiters have scientific backgrounds, and unlike other MSP providers who spread their efforts over multiple industries, we exclusively serve biopharmaceutical companies. Our specialists know your science and recruit from a highly cultivated pool of talent.

Our team supports Discovery & Preclinical, Technical Operations, Clinical Development & Operations, and Regulatory Affairs & Quality Assurance. Through our allied vendor network, we staff Legal, Finance, HR, Sales & Marketing, and IT.

Reason #2: One point of contact enhances operational efficiency

While Stratacuity directly recruits most of your hires, we partner with our carefully-vetted network of allied vendors to ensure we meet your program's goals. As a result, you get the same level of quality that you expect, while benefiting from Stratacuity's single point of contact.

With only one contract to sign, we ensure all vendors meet or exceed your requirements and audit them to make sure your legal interests remain protected.

We simplify your life by consolidating invoices for all contract employees. So you only pay one itemized and validated invoice per pay period.

Reason #3: Business intelligence on your program promotes better decisions

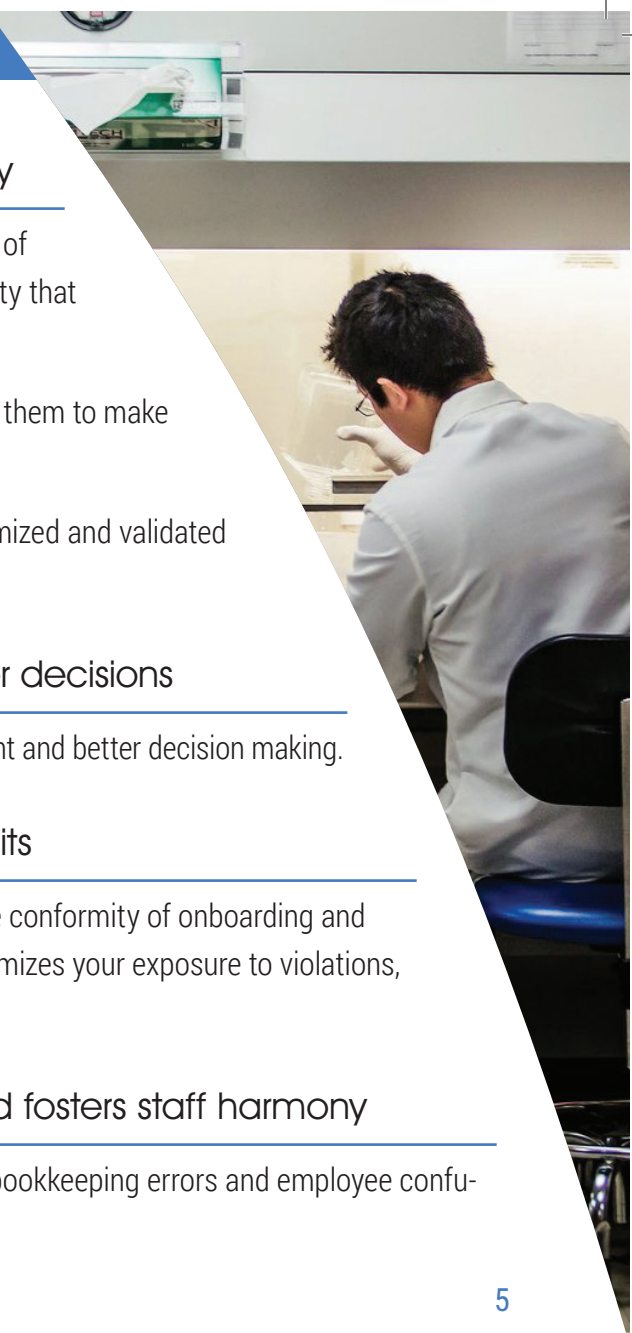
We measure and analyze several hiring metrics to deliver insight that drives performance improvement and better decision making.

Reason #4: Strict compliance avoids audits, penalties and lawsuits

We strictly comply with federal and local labor laws. Stratacuity's program monitoring ensures the conformity of onboarding and offboarding, screening, verification, employment eligibility, and 1099 activities. This oversight minimizes your exposure to violations, findings, fines, and lawsuits.

Reason #5: Standardized PTO increases workplace continuity and fosters staff harmony

Managed Services brings all of your contract workforce onto the same schedule. This decreases bookkeeping errors and employee confusion, while increasing contract employee satisfaction.



The Stratacuity *difference* results in a 94% client retention rate

We've placed over 2,000 science professionals in drug discovery and preclinical, clinical development and operations, technical operations, and regulatory affairs and quality assurance. Our recruitment process is proven and consistent, and our deep network of contacts is unmatched.

By partnering with Stratacuity you enjoy:

- **A Biopharmaceutical Focus.** We speak science, so we send you the right talent the first time.
- **Experience.** With more than 15 years in the industry, we've earned a strong reputation among our biopharmaceutical contacts.

"Stratacuity is one of the few companies we partner with because they do biopharma staffing and recruitment. They speak our language and they really care."

Director of Human Resources at a fast-growing Cambridge-based biopharmaceutical company

- **A Proven Scientific Placement Process.** Our proprietary recruitment process considers motivators, scientific skills and values to entice the best fitting candidates.

"Stratacuity successfully found people out of full-time roles who were willing to pursue contract opportunities with us."

Jeff York, VP of Human Resources, Seres Therapeutics

Learn how Stratacuity's Managed Services can help you

The right hire can be the catalyst to your next breakthrough. Learn how Stratacuity can integrate with your team to make sure you hire the best scientists who have a passion to advance your mission.

To learn more please see:

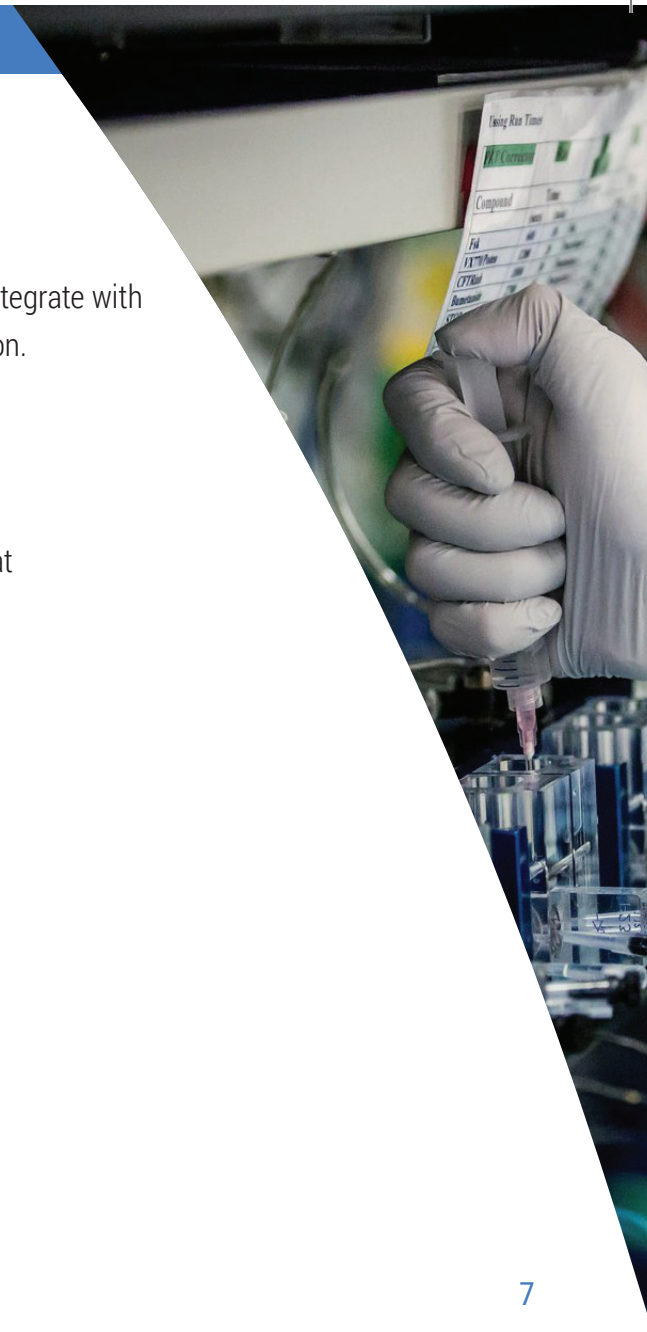
Website: www.stratacuity.com/employers

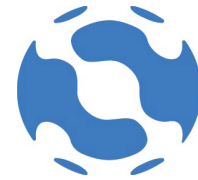
Resource: [Click here](#) to provide your email address and receive an MSP proposal overview that outlines scope of services.

Or contact a Stratacuity specialist today:

Email: info@stratacuity.com

Phone: (603) 766-0600





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